

Agri
Pro
Focus






Information Session Investment in Livestock and Horticulture

Network Day
November 25 2016

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AgriProFocus Zambia,
Country Coordinator

- AgriProFocus Zambia is a network with Dutch roots, that makes agribusiness work for development
- Cooperation with Dutch Embassy to promote linkages between Dutch and Zambian business in Poultry, Dairy and Horticulture
- Target: Dutch trade mission attends AgriTech and discovers potential in Zambia

Progress so far

	Poultry 	Horticulture 	Dairy 
Investment study	2015	July 2016	2014
Video presentation	December 2016	December 2016	December 2016
Skills master classes in Zambia	September 2016 April 2017		March 2016 March 2017
Information session in Netherlands	March 2016	February 2017	February 2017
Prepare matchmaking	April 2017	August 2017	April 2017

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Dairy Zambia

Innovation Community

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Dairy Zambia

- [Dairy Learning Lab Zambia](#)
- [Manuals on Fodder and Feeding Dairy Cows](#)
- [Manuals on Cow Health and Reproduction](#)
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WHO TO CONTACT

- Our Planned Activities 2016**
 - . Improving services for dairy producers.
 - . Organizing 2 dairy learning labs on two topics: Dairy Record Keeping and Animal health
- Our Activities and Results 2015**
 - . Generated market intelligence on the dairy industry.
 - . Developed improved training packages for producer groups via dairy learning labs.
 - . Disseminated information and promoting collection of milk in new areas of Zambia
 - . Developed improved training packages for producer groups.

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Poultry in Zambia

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Welcome to our Poultry Innovation Community!

This community aims to provide an effective platform for linkages between International and Zambian businesses for partnership, investment and expertise for growth in the poultry sector.

In 2015, AgriProFocus Zambia, with support from the Honorary Consulate of the Kingdom of the Netherlands in Zambia, conducted a study on the [Investment Opportunities in the Poultry Sector in Zambia](#). A [Validation Event](#) was held for poultry stakeholders to promote linkages in the poultry sector in Zambia and our work in the poultry industry has received media attention and has been covered by the [Times of Zambia newspaper](#).

Our Plans for 2016

The results of this study will be used to inform businesses in the Netherlands at a Networking event in March. AgriProFocus will also organize a Business to Business event in Poultry that aims to provide a platform for business linkages and identify possible new partnerships that the network can facilitate.

An [Investors Guide on Poultry in Zambia](#) has also been finalised to facilitate potential business linkages and partnerships.

Ultimately, our work in poultry aims to enhance international trade and development between Zambia and the Netherlands.

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WHO TO CONTACT

Dutch companies offer

Poultry	Housing feed manufacturing hatching equipment drugs and vaccines poultry expertise
Dairy	feed premixes and concentrates cooling tanks/milking equipment Processing and milk recording equipment Pasteurizers dairy expertise
Horticulture	seed processing/grading equipment Storage Seed, seedlings and seedling infrastructure Chemicals & Fertilizers horticulture expertise

Feedback Dutch poultry companies

- Dutch companies expressed interest to visit Zambia during expos or other business events
- Dutch prefer to work as a group – joint investment into a group of Zambian businesses

Feedback from Zambian companies?

Plans 2017: Horticulture

- Nane Nane Agricultural Show in Mbeya, Tanzania, August 2017.
- Dutch trade mission will be present at the show
- AgriProFocus network offers to organise matchmaking on demand.

Plans 2017: Poultry/Dairy Expo

- Coordinated mission for Dutch poultry and dairy businesses to visit the Agritech Expo in Lusaka April 2017.
- Holland Pavillion – exhibition Dutch companies
- AgriProFocus to organise Matchmaking and Masterclasses.

Q&A

Interested?

- If you are interested to meet Dutch businesses at the Agritech Expo or at the Nane Nane Agricultural Show for further information.
- Contact cvanderkleij@agriprofocus.com or cnyirenda@agriprofocus.com
- Follow us on <http://agriprofocus.com/zambia>