

Zambia's agricultural sector is crucial for the development of the country. All stakeholders in the agricultural sector have a role to play. AgriProFocus Zambia aims to improve collaboration between different actors in agricultural value chains, first and foremost to establish business connections in these chains.

Our Services

- Easy access to agri-business contacts and resources.
- Business brokering to connect agri-businesses on a local, regional and international scale.
- Facilitated innovation communities that create new solutions for existing problems together with relevant stakeholder groups.
- A platform for debate and learning to discuss, share, and find out about the latest innovations in agriculture and food security.

Why join AgriProFocus Zambia?

- Meet and join the over 750 professionals that have already subscribed to our vibrant online platform and share your questions and offers.
- Profile your organisation on our online platform to promote your services and products.
- Join one or more of our innovation communities to jointly find solutions.
- Join our networking events to establish new connections and have opportunities to do business.
- Stay up-to-date on agri-business developments, relevant tenders and calls, and register to participate in cutting-edge knowledge events.



Photo: Kate Holt – Africa Practice



UNPhoto – Evan Schneider



USAID – Food for the Hungry



- Get one-on-one support from our dedicated independent coordination team to fit your need.

“AgriProFocus Zambia provides the Agri-Business Forum with a wider network, innovative opportunities and expertise which support us to provide more sustainable quality services to our members.” –

Brenda Kachapulula Nang’amba, Agri-Business Forum

AgriProFocus Zambia is part of the AgriProFocus partnership; an initiative originating from the Netherlands that creates opportunities for multi-stakeholder action and learning for the enhancement of farmer entrepreneurship. The partnership currently consists of 34 member organisations and is operational in 12 countries in Africa, and in Indonesia.

www.agriprofocus.com

For more information:

Ms. Claire van der Kleij

Country Coordinator

cvanderkleij@agriprofocus.com

Tel: + 260-211-255174/5

Ms. Nchimunya Kasongo

Business & Partnership Coordinator

nkasongo@agriprofocus.com

Tel: + 260-211-255174/5

Ms. Nosiku Siyumbwa

Communications Officer

nsiyumbwa@agriprofocus.com

Tel: +260-211-255174/5

Mr. Wim Goris

Network Facilitator

wgoris@agriprofocus.com

Follow us:

✉ zambia@agriprofocus.com

🌐 www.agriprofocus.com/zambia

🐦 [@AgriProFocus](https://twitter.com/AgriProFocus)

📘 facebook.com/AgriProFocusZambia

The AgriProFocus Zambia agenda for 2016 is listed below. This overview is not exhaustive; new activities may be taken up by AgriProFocus members throughout the year.

Network development

- Increase AgriProFocus Zambia network membership to 1.250 professionals.
- Strengthen network adherence with all members and partners.
- Expand network by targeting new partners in Eastern and Southern provinces, and by introducing existing activities to new areas and new partners.
- Maintain the current level of cooperation with existing national, knowledge, private sector and government partners.

Business and Partnership

Brokering

- Provide market intelligence on Food and Business. This includes conducting a study on energy for agriculture and finalising business linkage requests.
- Organise 3 business to business (B2B) events in Horticulture, Gender and Poultry.
- Facilitate partnership development between SMEs identified in Zambia in Zambia and Netherlands in Poultry, Horticulture and Dairy.
- Deliver business brokering services and farmer led finance fairs in provinces and districts.

Innovation Communities

Gender in Value Chains

Two coaching tracks will be co-organised with Nutri-Aid and Musika. The aim is to



coach 10 organisations on developing a GVC action plan and on using the toolkit.

Dairy

The focus this year in Dairy is on improving services and knowledge development for dairy producers via:

- Organising Dairy Learning Labs on 2 topics: dairy record keeping and animal health.

Youth

This is a new theme for AgriProFocus Zambia and the aim is to provide a platform for youth to pitch their business ideas to potential employers. It also provides them with a business network to identify partners or employers to help start a business. The network will:

- Develop a Youth programme which consists of; a business competition, a youth forum and a road trip.

Debate and learning

- Promote dairy consumption through a milk marketing campaign.
- Promote a gender inclusive agricultural development policy.

Online platform

The online platform features an Agribusiness Directory, with all connected organisations and companies; the latest news and information; a forum to discuss, a marketplace to trade, and new content on a daily basis.

Coordination and funding

The AgriProFocus coordination team is hosted by one of the founding members SNV Netherlands Development Organisation Zambia, based in Lusaka. Financial contributions are made by SNV, MUSIKA, Incluvest, Netherlands Enterprise Agency (RVO) and Agriterra. Other international and local members share resources for events and activities.

Partners involved are Dairy Association of Zambia, Cargill, NWK, IDE, Alliance Gineries, SNV Netherlands Development Organisation, Bank of Zambia; Agricomm, PUM Netherlands Senior Experts, AgBIT, GIZ, Amatheon Agri, Poultry Association of Zambia, COMACO and Amiran, among others.